



Grow your business with Smappee technology



Smappee, smart energy expert



Global

Working with almost all electrical situations worldwide, certified, multiple offices



Expertise

Team of experienced energy professionals, since 2012, award-winning entrepreneur



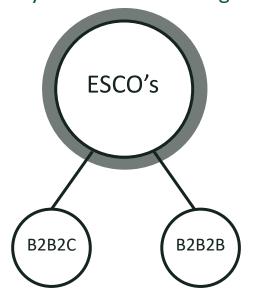
Vertical stack of skills

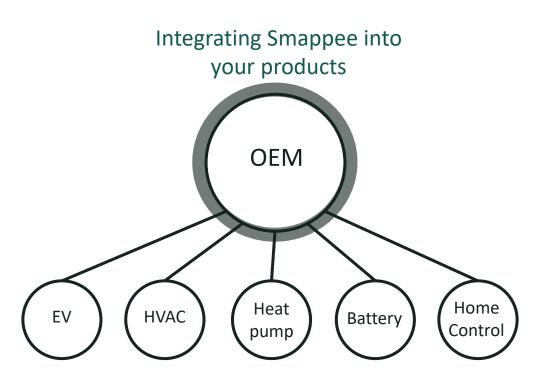
Combining expertise in monitoring, energy intelligence, hardware, software & IoT



Go-to-market

Adding Smappee to your service offering





IoT compatibility



"To measure is to know—

If you can't measure it,

you can't improve it."

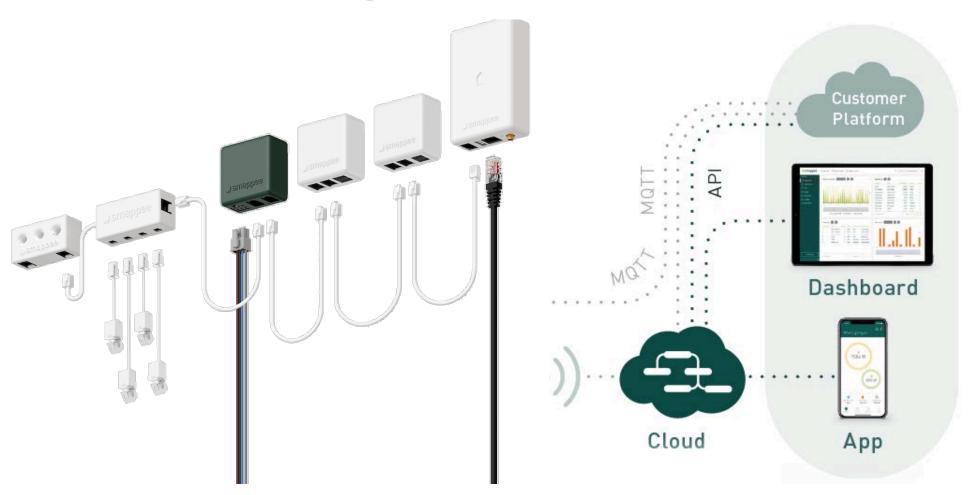
Lord Kelvin



The modularity of Smappee Infinity

Submetering

Visualisation





Interoperable with IoT products





Tailored data access and visualization







Smappee Dashboard

Smappee App

Smappee API (REST & MQTT)



Use cases.



WWF reduces energy use worldwide

"Few people leave the water tap open when leaving the kitchen; but many people leave the lights on when leaving a room, even though it's a similar kind of waste. It's just less visible. Smappee makes electricity visible. It is an easy and cheap way to offer insights in and control over your energy consumption."

Jean-Philippe Denruyter, Manager for Applied Energy Solutions at WWF





WWF reduces energy use worldwide

The Energy Efficiency Week:

- ✓ Analyzing the <u>office energy consumption</u> with monitoring system Smappee.
- ✓ Energy training with an energy specialist managing the project.
- ✓ Everybody had access to the Smappee App, showing the office's <u>instant energy consumption</u> and consumption of the energy guzzlers.
- ✓ There was a **reduction of 28%** of electricity over the week! Reduction of the standby consumption and an important impact of changes in the air conditioning habits.
- ✓ The challenge now will be to continue saving energy over time and to set consumption reduction targets.
- ✓ Smappee figures on a screen at the reception to keep reminding staff about the importance of energy savings and to show visitors
- ✓ Already 17 offices in 17 different countries have done the same exercise.



Interreg – Triple A

"How can HEMS be used to influence energy-saving behaviour of homeowners? HEMS with real time feedback have a good potential to influence the energy use and subsequent savings of households"

Interreg – Triple A projec





Interreg – Triple A

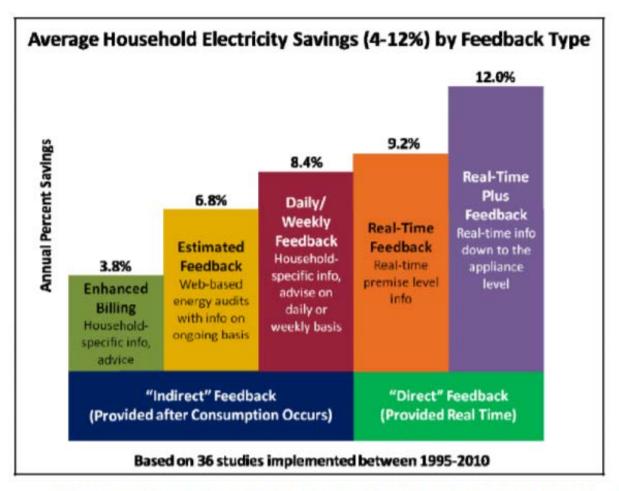


Figure 1: ACEEE: Average household electricity savings by feedback type based on 36 studies carried out between 1995-2010 in countries all over the world.

Source: (Ehrhardt-Martinez et al., 2010).



Interreg – Triple A

HEMS and feedback on energy consumption:

- ✓ Analyzing the energy consumption of homeowners.
- ✓ Follow-up by an energy specialist.
- ✓ Willingness to use HEMS
- ✓ **Direct feedback** through the Smappee App, showing instant energy consumption and consumption of the energy guzzlers.
- ✓ Direct feedback instruments primarily influence <u>low-cost quick-win measures</u>: simple changes in behaviour that require little or no effort or investments
- ✓ The challenge is to <u>continue saving energy</u> over time and to set consumption reduction targets! <u>Community-based</u> reinforcement strategies can be a solution.

